

Structured. Disciplined. Strategic.

Successful m&a transactions most often result from a structured and disciplined approach, with clear strategic objectives, detailed action plans and a focus on creating and capturing value.

My approach is to assist clients in developing the appropriate structures and processes to execute transactions effectively - and in so doing, to win at the m&a game.

Being project-oriented and assuming a leadership role in all aspects of a transaction from planning through to closing are key attributes of my business approach.

Lastly, the ability to work together in a team with senior management, in-house professionals and external advisors is part and parcel of "making it happen".

—

*"To achieve, you need thought.
You have to know what you are doing and that's real power."
Ayn Rand*